

Jane Weber

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Summary of Qualifications

- Demonstrated skills and experience with fundraising for a non-profit international aid organization
- Strong interpersonal skills refined through years of experience interacting with the public; demonstrated ability in interacting with people of diverse backgrounds
- Versatile and adaptable – proven through independent international travel; bi-lingual speaker of English and Swahili
- Self-motivated and confident in making independent decisions

Education

Bachelor of Arts, Sociology

May 20XX

Emphasis: Community development movements and gender

The University of Kansas – Lawrence, KS

- **Major GPA:** 3.45
- **Related coursework:** Sociology of Immigration, Africa Today, Conflict Resolution, Sociology of the Economy, Sociology of Work, Global Social Change, Gender in the Global Context
- **Research Project:** Foundation of women's movements in developmental schemes in sub-Saharan East Africa

Experience

Foundation Intern

May 20XX – present

Oxfam America – Boston, MA

- Researched and analyzed corporate fundraising/cause marketing partnerships of OA's competition
- Identified companies that are investing in the developing countries; map their investment strategies to their philanthropic strategies to determine if this is an angle of approach
- Built a simple model to assess the ROI of cause marketing opportunities including money raised, brand awareness, and amount of work internally that went into it

Server

September 20XX – May 20XX

Alfredo's Italian Restaurant – Johnson, KS

- Trained more than 10 new servers in a 2-year period and contributed to improving staff cohesiveness
- Received numerous salary increases based on merit
- Established a strong customer base by providing efficient services and warm interactions with guests, resulting in numerous table requests and increased sales

Retail Sales Associate/Customer Service

June 20XX – August 20XX

Sweetwater Surf Shop – Sweetwater, CA

- Increased sales by listening to customer needs and recommending appropriate merchandise
- Improved the efficiency of restocking by implementing a new organizational framework

International Travel and Activities

- Independent travel in Kenya, Uganda, Tanzania, Singapore, Philippines, Thailand, Cambodia, Malaysia, and Australia
- KU Club Soccer and Indoor Soccer
- Communities In Schools, Volunteer
- Jayville United Way Board of Directors, Student Representative